

THIS IS SPARTN

SPECIAL PROGRAM AWARDS FOR REQUIRED TECHNOLOGY NEEDS

POWERED BY ARMY SBIR AND ARMY APPLICATIONS LABORATORY



A NEW WAY OF DOING BUSINESS

SPARTN blends government and industry best practices to introduce a new whole-of-Army, collaborative approach to solution innovation. The result is a way to solve Army problems faster and to accelerate the process by which successful technology is purchased by the Army.

All topics released through SPARTN feature important problem statements from problem owners across the Army. These represent some of the Army's biggest challenges and the ones we want to work closely with industry to solve.

WHAT MAKES SPARTN SBIR DIFFERENT

- Problems are tied to the Army's critical needs and other focused modernization efforts
- Faster contracting speed, average notification of award 4x faster than the typical SBIR process
- Potential for millions in total value of follow-on contracts related to the specific problems
- Acquisition teams included early on, easing transition and building new tech into recurring Army budgets
- Potential for future high-value contracts by combining SBIR or other government funds, and private investment you secure

THREE KEY PHASES IN THE SPARTN SBIR MODEL

PHASE I

The objective of Phase I is to establish the technical merit, feasibility, and commercial potential of the proposed effort, and to determine the quality of performance of the companies prior to providing further support in Phase II. Deliverables will be a concept presentation, optional proof of concept, and follow-on Phase II plans.

PHASE II

In this phase companies are selected to advance their technology into a working prototype with higher federal funding and, on certain projects, matched funds from private investment. Companies receive feedback from Soldiers, DOW scientists, and engineers as well as guidance from Army senior leadership.

PHASE III

To advance to the next phase, companies will need to receive endorsement from a Program Executive Office (PEO). Selected companies are then awarded another contract with more funding and the opportunity to continue developing and testing their technology with the goal of transitioning it to an Army program of record.